

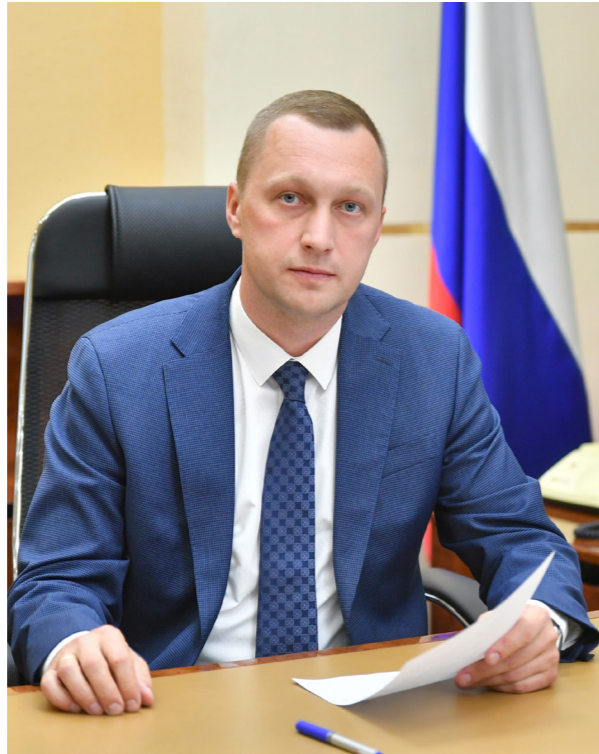


SARATOV
REGION



INVESTOR'S GUIDE





Roman BUSARGIN

Governor of Saratov Region

DEAR PARTNERS!

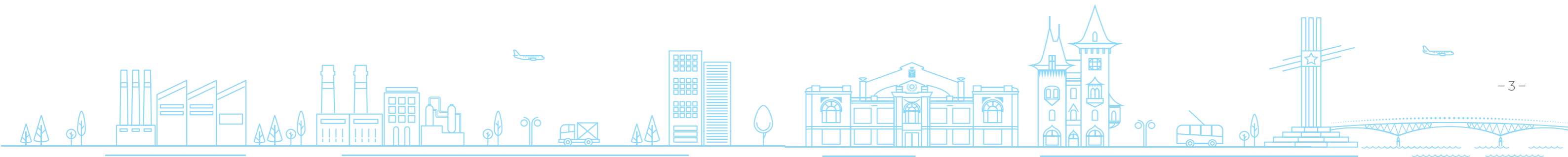
Saratov Region is a region with impressive industrial, human and natural resources.

We are actively building business and public friendly infrastructure, roads, kindergartens and schools, healthcare centers, and opening new industrial enterprises. We gather record harvests, solve problems of import substitution, enter foreign markets and apply innovative technologies in all sectors.

A number of promising investment projects are already being implemented in the Saratov Region, and the potential of our region allows us to move forward and consider new opportunities for fruitful cooperation.

Our key priority in investment is to provide support and assistance to investors at all stages. An action package has been adopted in the region to develop a good investment environment, including: various preferences and tax benefits, a priority development area, a special economic zone, and the ongoing implementation of industrial parks.

We are actively looking for opportunities to improve our position. We are open to all investors. We are ready for projects of any scale.

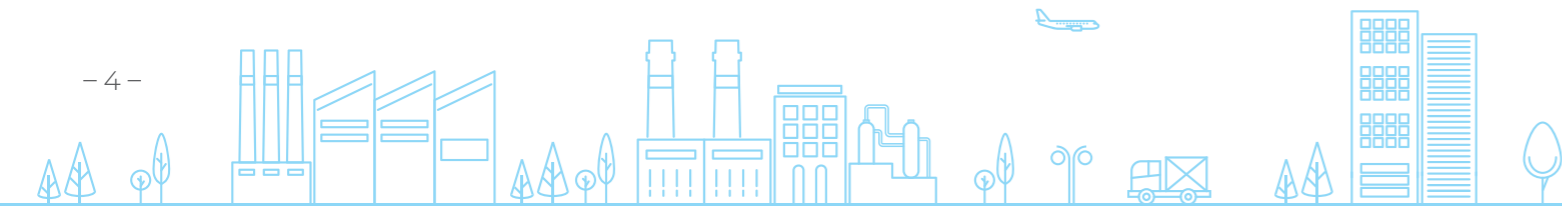


THE LAND OF FERTILE SOIL AND THE CULTURAL CENTER OF THE VOLGA AREA


The Saratov Region is the Volga nature, stretching from steppe tulips in the south to centuries-old pine trees in the north, distinctive cities that have preserved the spirit of bygone eras, non-provincial collections of art and antiquities, and sites associated with famous people and historical events. The region is located on the bank of a river that is one of the widest and longest waterways of Russia and the world.


Here, on the bank of the Volga River, Saratov has stood for 400 years, once a major merchant center of Russia and today – the second largest Russian city in terms of the area, a land of fertile soil and the “gold” of the region: wheat and sunflowers, as well as a museum and theater center of the province. The longest pedestrian zone in Europe – 8 km long – has been created in the region’s capital.

Saratov Region is associated with the youth of the first cosmonaut Yuri Gagarin. It was here that he landed after his first space flight, starting a new stage in the development of space science and the era of space exploration.





COMPETITIVE ADVANTAGES


 High talent and scientific potential


 Convenient location and well-developed logistics


 Over 600 free investment sites in various industries


 Most favourable environment for investors


 Prompt addressing of infrastructure supply issues

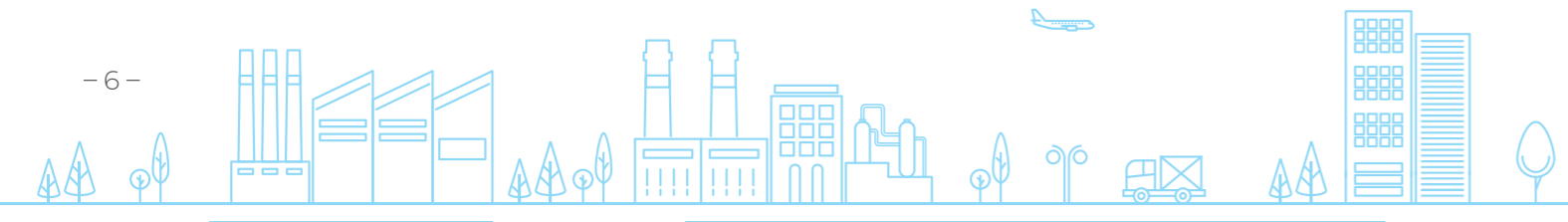
 Energy efficiency

 Diverse resource base

 Good soil and climate

 Low construction cost for housing, industrial and commercial real estate

 The region's own gas production, complete gasification of population clusters and enterprises



SCIENTIFIC POTENTIAL

59

companies engaged in scientific research and development

17

higher education institutions

50

professional training organizations

34

sectoral scientific research institutes and organizations

8

scientific institutions of the Russian Academy of Sciences



WORK FORCE

2.404

million – the population of the Saratov Region

1.189

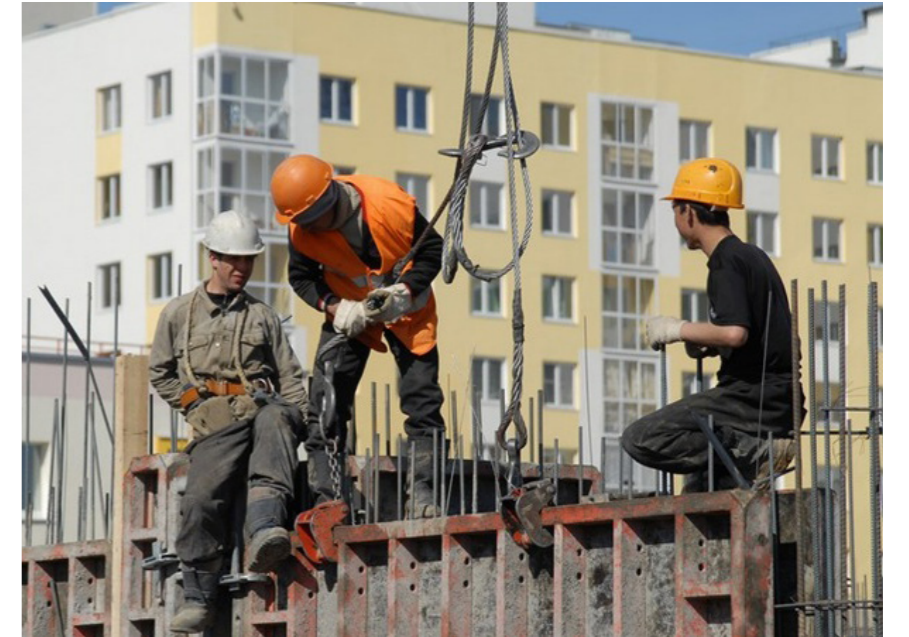
million people – economically active population

1.148

million people – employed population

28.7%

of the work force hold higher education degrees



PRIORITY AREAS FOR INVESTMENT



Innovation and science



Fuel and energy complex



Petrochemical complex



Construction Industry



Mechanical engineering



Agricultural produce processing



Digital technology



Efficient use of natural resources



Tourism

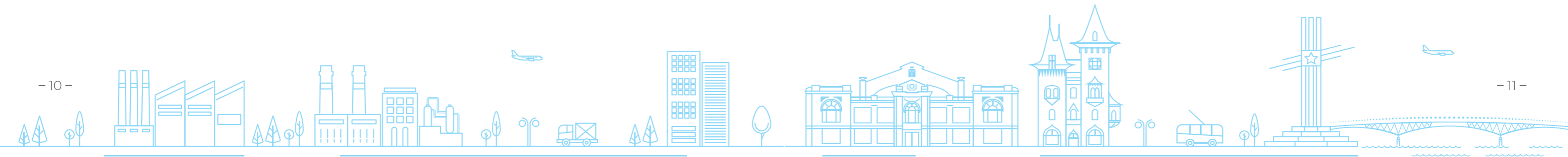


Metals industry



101.2
thousand square kilometres –
the area of Saratov Region

600
free investment sites



MINERAL WEALTH

1 trillion m³



gas reserves in Saratov Region

700 million tons



oil reserves in Saratov Region



Chalk,
Limestone



Clay rock for
the production of bricks,
expanded clay, and cement



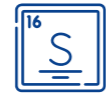
Sands
and sandstone



Mineral water: high-quality
balneological, curative and
table water



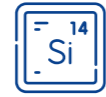
Shale coke



Sulfur



Phosphate rock



Siliceous rock



Rhenium rare
earth metal




Potash and
magnesium salts

PRIORITY AREAS OF DEVELOPMENT

- Development of Savelyevsky, Ozinsky, Kotzebinski deposits and oil shale mining
- Associated petroleum gas utilization
- Modernization of production facilities and introduction of new technologies for the manufacture of building and finishing materials





TRANSPORTATION INFRASTRUCTURE


 River Volga – a water connection providing access to the Caspian Sea, the Baltic Sea and the Barents Sea

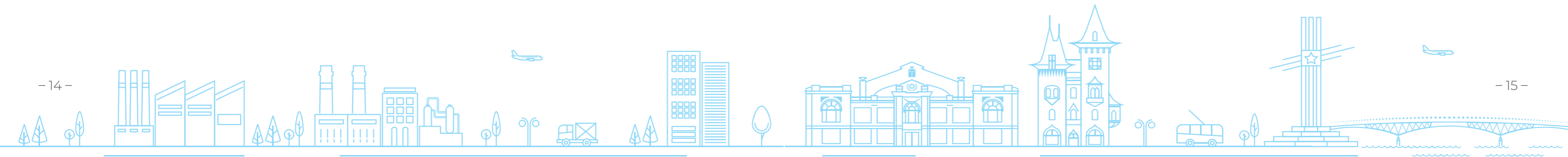
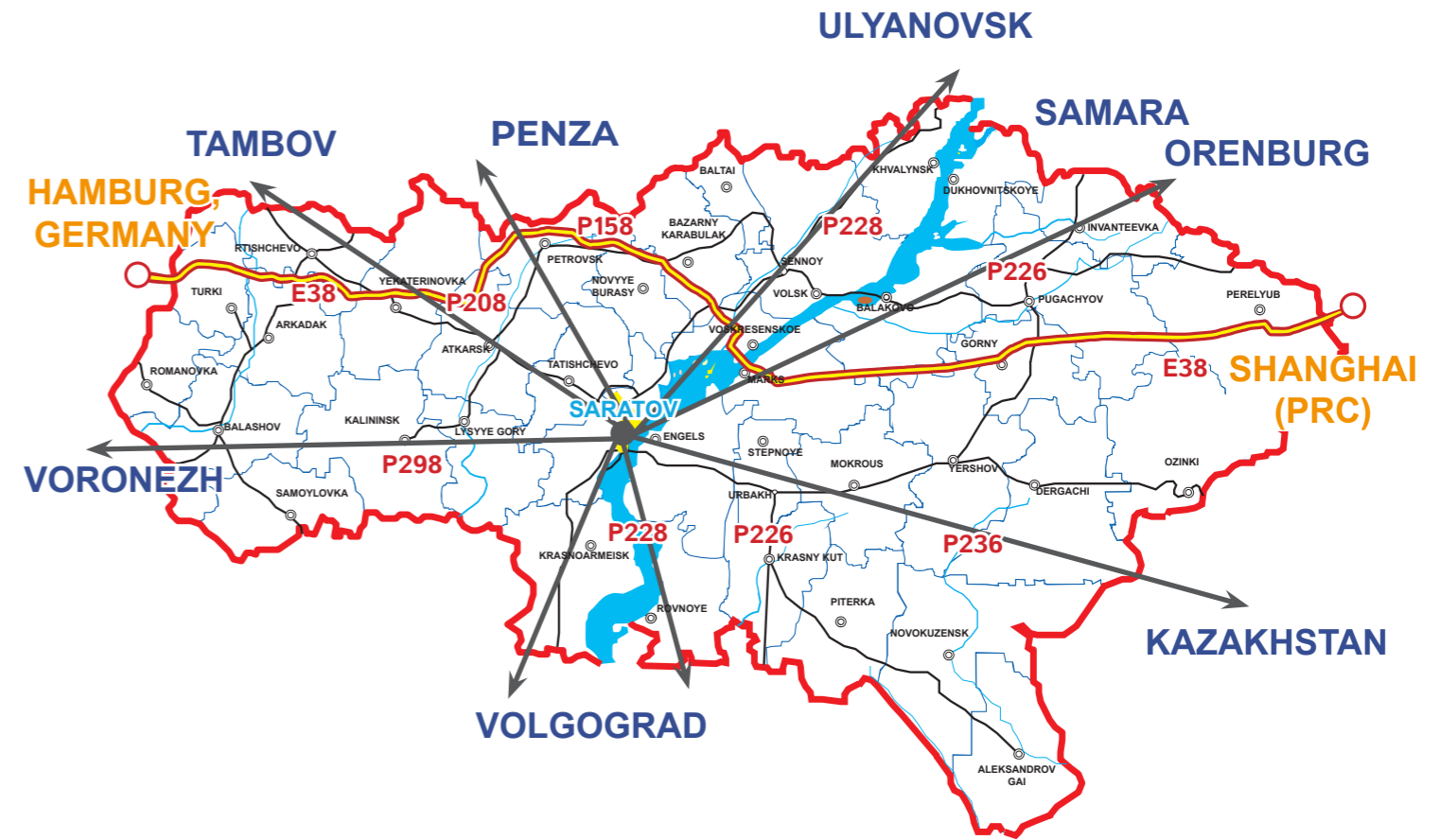
 River port

 9 federal roads

 International Airport

 South-East and Volga Railroads

 Developed public transport network

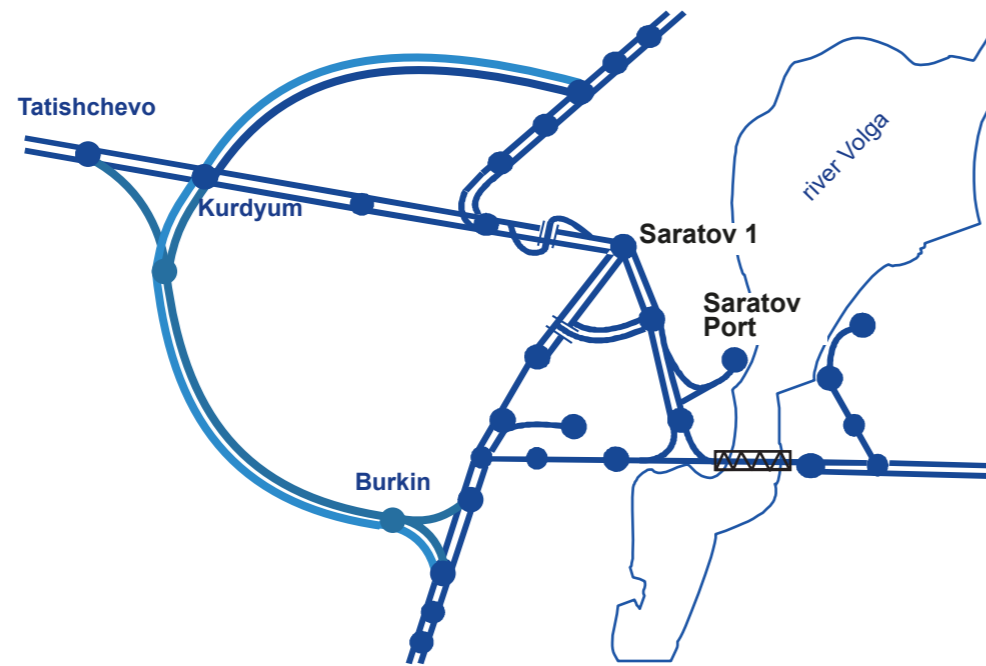


CONSTRUCTION OF THE WESTERN BYPASS OF THE SARATOV JUNCTION OF THE VOLGA RAILROAD

Increased suburban rail traffic within the city limits of Saratov

Development of an additional volume of cargo transportation through the Saratov junction – **46 million tons**

Moving hazardous cargo transportation by rail out of the city limits



GAGARIN INTERNATIONAL AIRPORT

1 000 000

passengers –
throughput capacity of
the airport

23 000 M²

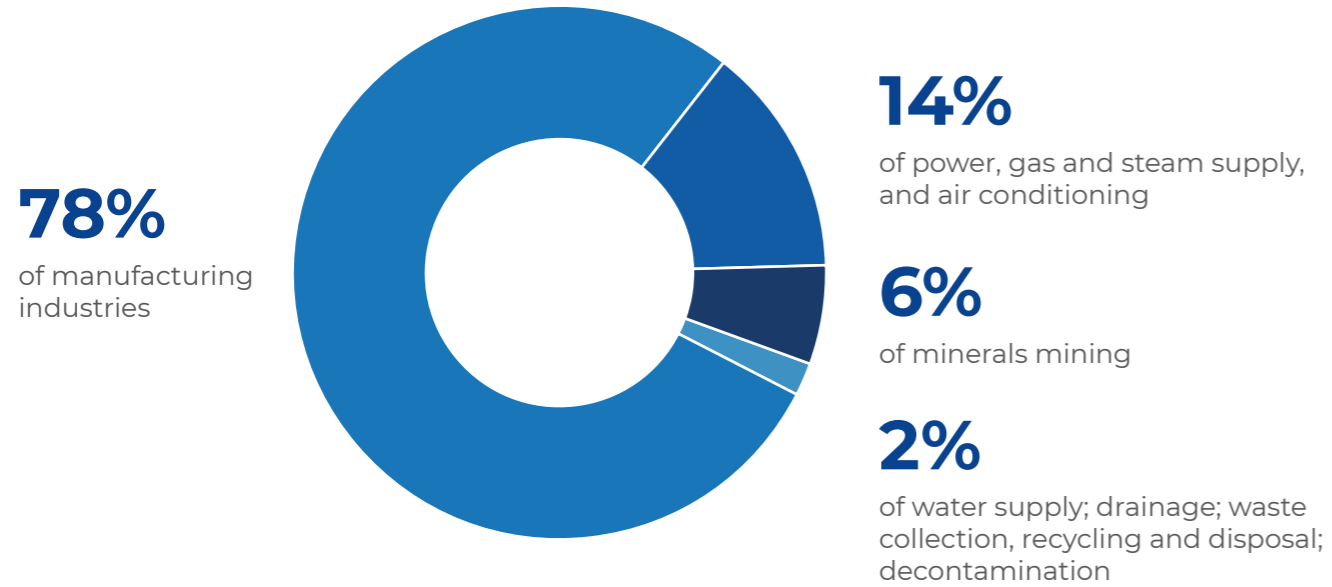
overall surface area of
the terminal

25

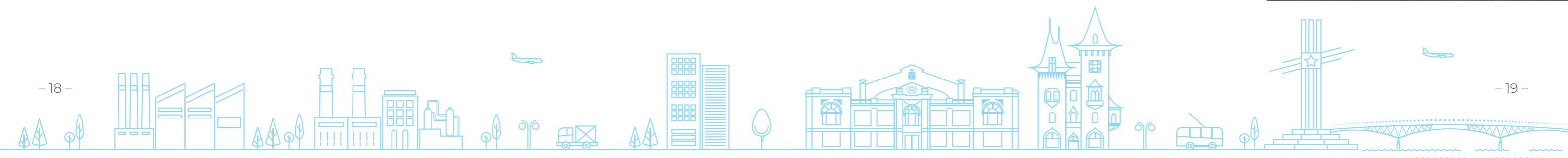
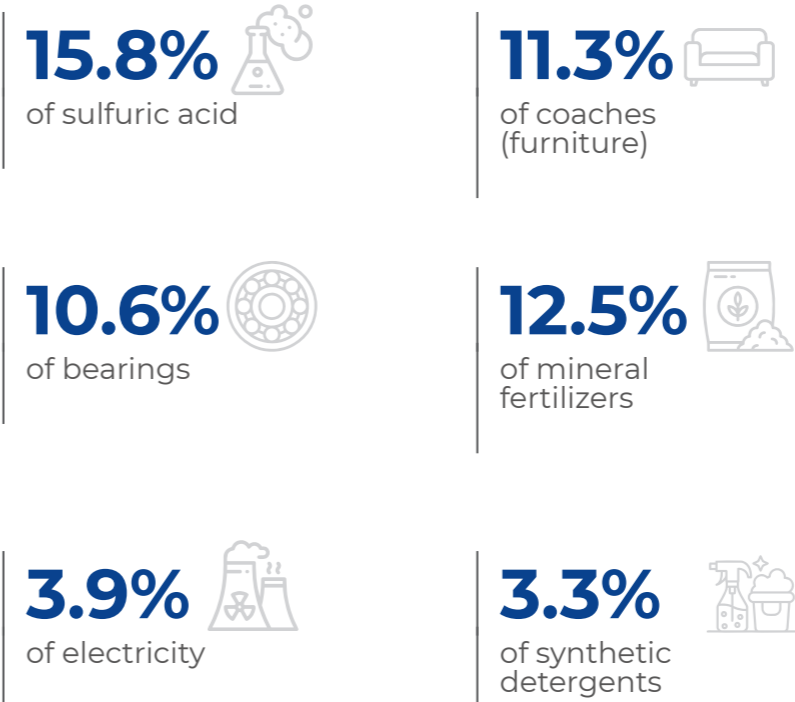
aircraft
parking lots



INDUSTRIAL STRUCTURE



SHARE IN RUSSIA'S PRODUCTION



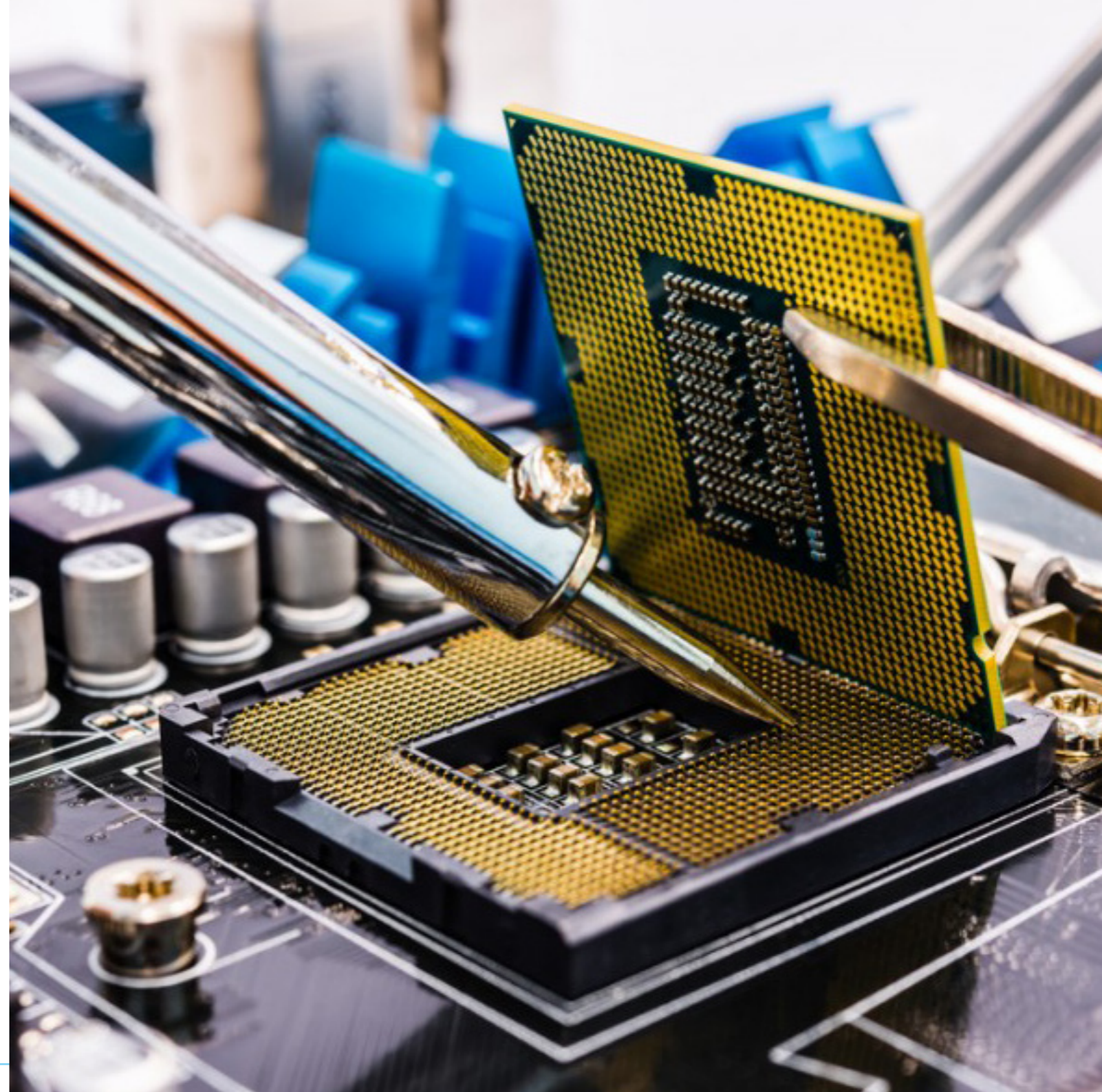
PROMISING AREAS FOR THE DEVELOPMENT OF THE INDUSTRIAL COMPLEX

WITHIN MANUFACTURING CHAINS

- **Electronic components:** NPP Almaz AO, NPTS Almaz-Fazotron AO, NPP Kontakt AO
- **Electrical equipment:** Saratov Electromechanical Plant AO
- **Specialized instrumentation:** NPF Mossar OOO, Rubezh OOO, SEZ im. Sergo Orzhonikidze PAO
- **Gas alarms:** EPO Signal OOO
- **Equipment for the fuel and energy complex:** Zavod Gazprommash OOO, Zavod Neftegazovoye Oborudovaniye OOO, Gazapparat AO, Voith Hydro OOO

100.5%

industrial
production index



THE REGION'S LEADING COMPANIES



PETROCHEMICAL CLUSTER

- Saratovsky Refinery PAO
- Saratovorgsintez OOO
- Balakovo Branch of Apatit AO



FURNITURE CLUSTER

- Mebelnaya Fabrika Maria OOO
- Korol Divanov OOO



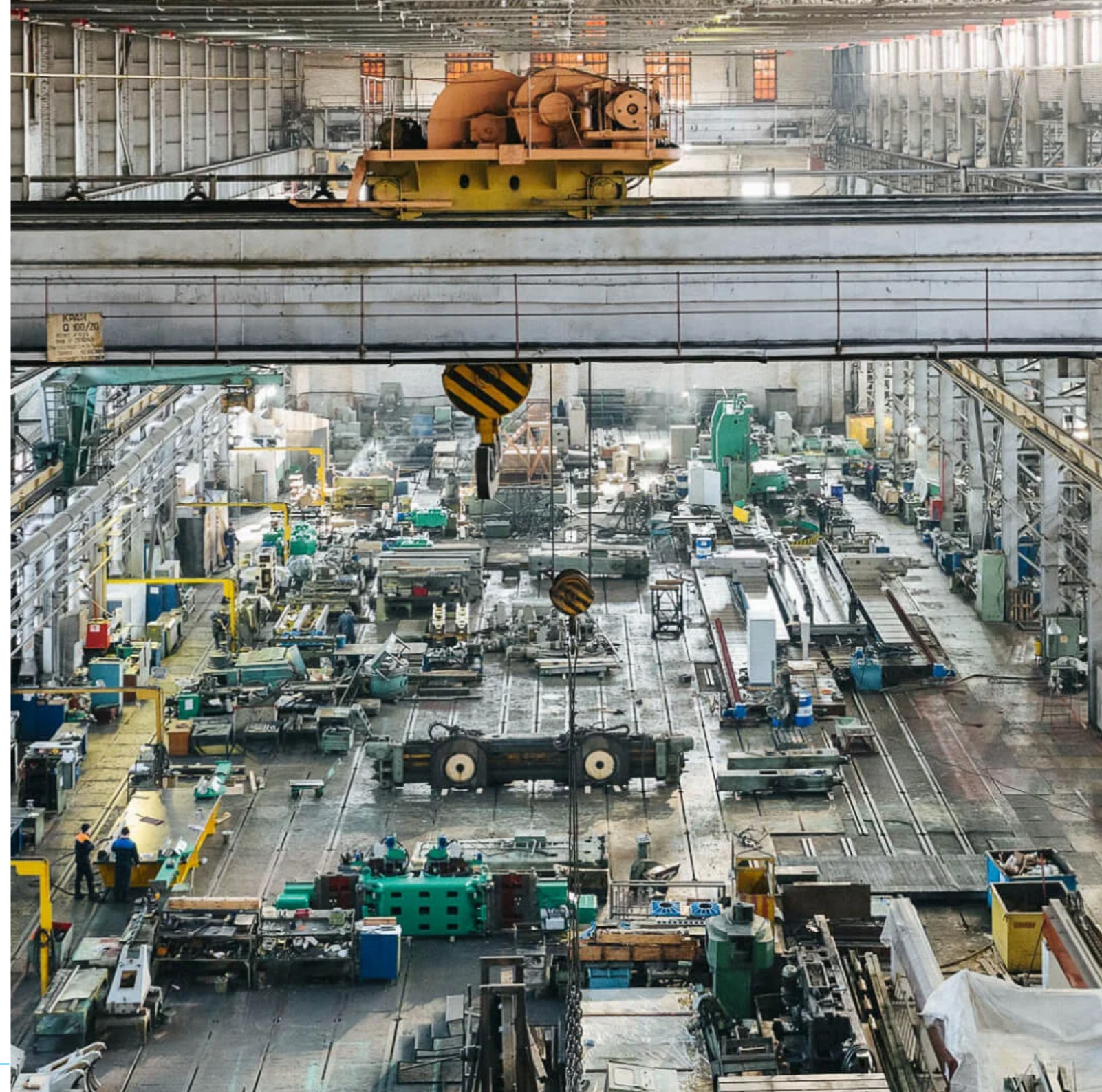
MECHANICAL ENGINEERING CLUSTER

- Steel Structure Plant AO
- Transmash AO



METALS CLUSTER

- Balakovo Steel Factory AO
- Balakovo-Tsetrolit AO



THE REGION'S ENERGY

6614 MW

the total capacity
of the power plants



13.05 billion kW/h

power consumption
in the region



105 MW

the total capacity
of the solar power plants



189.9 MW

the total capacity
of the future windmill farms



72 MW

the solar power plant
capacity to be added



SARATOV HYDROPOWER PLANT

a major energy facility
in the region, generating
over 5.67 billion kW/h annually

ENERGY HUB

One of the largest energy hubs in
Russia, consisting of Saratov HPP,
thermal power station TETs-4,
Balakovo NPP, and the Balakovo
Branch of Apatit AO

BALAKOVO NPP

provides one fifth of the power
generation in the Volga
Federal District
and one sixth
of the output
of all Russian NPPs



INFORMATION TECHNOLOGY

OVER
90

major and medium-sized IT companies in the region

OVER
5200

people employed in IT-industry

104%

growth year-on-year

REPRESENTATIVE OFFICES OF MAJOR RUSSIAN COMPANIES



AGRICULTURE

1st place

in the production of vegetable oil among the regions of the Volga Federal District (**over 530,000 tons**)

1st place

in gross output of grain and pulse crops among the regions of the Volga Federal District (**~7,114,900 tons**)

1st place

in gross output of vegetables of open (**280,400 tons**) and protected (**39,800 tons**) cultivation among the regions of the Volga Federal District

1st place

in agricultural exports among the regions of the Volga Federal District (**\$526.8 million**)

1st place

in sunflower output in Russia (**2.3 million tons**)



PROTECTED VEGETABLE CULTIVATION CLUSTER

5

major greenhouse farms

123.9


hectares the total area of the greenhouses


39.8


tons – gross output of vegetables cultivated in protected environment





AGRICULTURE DEVELOPMENT PRIORITY AREAS


 Modernization and expansion of irrigated areas

 Modernization and creation of additional storage capacity for grain and oilseeds


 Sheep farming for meet and wool


 Implementation of facilities for deep processing of agricultural crops


 Construction and reconstruction of wholesale distribution centers

 Animal husbandry for milk and meat production

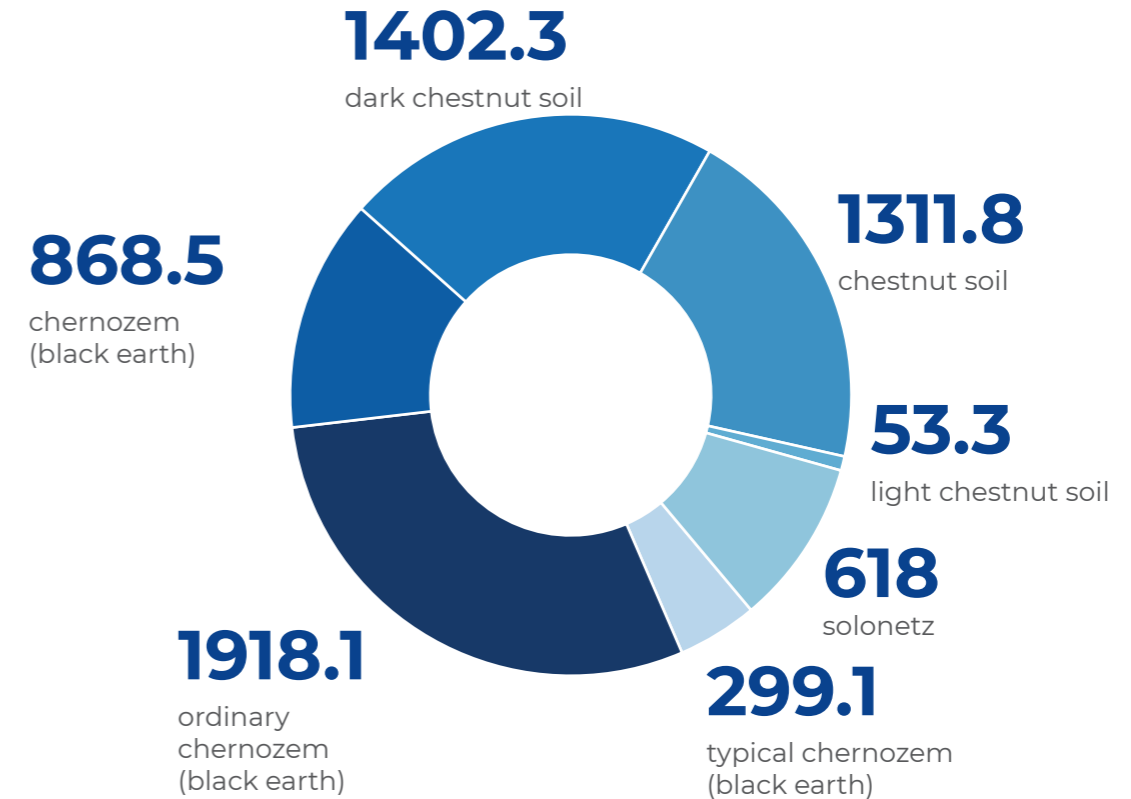
THE REGION'S ADVANTAGES

 Availability and low cost of free agricultural land

 High scientific potential in agriculture

 Proximity to markets

SOIL STRUCTURE OF THE SARATOV REGION (IN THOUSAND HECTARES)



FOOD AND PROCESSING INDUSTRY



ECONOMIC POTENTIAL



AUTONOMOUS NON-PROFIT
ORGANIZATION SARATOV REGION
EXPORT SUPPORT CENTER

1.11 trillion ₪
the region's GDP

207.7 billion ₪
capital investment

1st place
in private investment
growth in the Volga
Federal District

EXPORTS AND IMPORTS

25.7%
general export growth
of the region vs. 2021

4.1%
general import growth
of the region vs. 2021

19.3%
foreign trade turnover
growth in the region
vs. 2021

1st place
in Russia
in nitrile exports

4th place
in Russia
in sunflower oil exports

110

trade partner
countries

720

exporters

MAIN EXPORT PARTNERS:

- CIS countries, countries of Latin America, the Middle East, and Africa

KEY IMPORT PARTNERS:

- CIS-countries, Asia



TOURISM POTENTIAL

**OVER
1 000 000**

tourists a year

103

tourism and recreation centers

87

especially protected natural territories, including Khvalynsky National Park and Saratovsky National Natural Sanctuary

251

hotels

23

health resort organizations

11

theaters

27

state museums

2651

tourist attraction sites

22

old manor houses

1

state circus



Stepan Razin Cliff



Saratov State Musical Conservatory named after L.V. Sobinov



Gagarin Landing Place



SUCCESSFUL PRACTICES OF PUBLIC-PRIVATE PARTNERSHIP PROJECTS

REGIONS' AIRPORTS AO

- Construction of the Gagarin International Airport

FRESENIUS MEDICAL CARE HOLDING OOO

- Creating outpatient dialysis centers in Balakovo, Saratov and Engels

T PLUSPAO

- Modernization of the municipal central heating system

LIDER MANAGING COMPANY – CITIMATIK AO

- Creating a solid municipal waste recycling and disposal system
The project was listed among Russia's best regional practices in the housing services and utilities sector

KONTSESSII VODOSNABZHENIA – SARATOV OOO

- Modernization of the utilities infrastructure in Saratov, improving the quality and reliability of water supply and wastewater disposal

SUPPORT MEASURES

MORE
INFORMATION ON
OUR PORTAL



Land lease
without bidding
procedures



Investment Protection
and Promotion
Agreements (IPPA)



Corporate property
tax cut



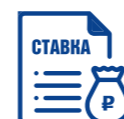
Investment
tax deduction



Exemption from
transport tax



Regional
investment project



Reduction of the
corporate income tax
payable to the regional
budget



Special Investment
Contract (SIC 2.0)



Special support
measures
for IT-industry

PETROVSK PRIORITY DEVELOPMENT AREA

Petrovsk PDA is an economic zone with a special legal framework and preferential tax treatment for business



23

free Brownfield sites

6

Greenfield land plots

ALMAZ SPECIAL TECHNOLOGY AND INNOVATION ECONOMIC ZONE

A special technology and innovation economic zone was created in the city of Saratov and in Engels and Balakovo districts of Saratov Region



SARATOV

6 sites with a total area of 55.7 hectares

ENGELS

1 site of 9.1 hectare

BALAKOVO

2 sites with a total area of 59.1 hectares



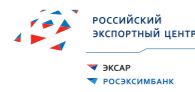
DEVELOPMENT INSTITUTES



Saratov Region
Development Corporation



My Business
Entrepreneur Center



Export Support Center



Guarantee Fund
for Small Businesses



Industry
Development Fund



Microlending Fund
for Small Businesses



**SARATOV REGION DEVELOPMENT
CORPORATION – THE REGION'S
DEVELOPMENT AGENCY**



- Support to investment projects based on the single-window principle
- Assistance to companies in recruiting
- Mobilization of financial resources
- Site selection
- Promotion of Investment Projects



